

Legal innovation

A contemporary movement
shared by all legal
professions

#HASHTAG
C A B I N E T D' A V O C A T S

Arnaud TOUATI

Lawyer at the Paris & Luxembourg bar
Partner & founder of Hashtag Lawyers





What does « Legal innovation » mean to lawyers ?

Without change there is no **innovation**, creativity, or incentive for improvement. Those who initiate change will have a better opportunity to manage the change that is **inevitable**.

William G. Pollard

What does « Legal innovation » mean **to lawyers** ?

Definition

“Company – law firm or other - which offers a technological innovation in the law sector”



Automation / Digitization of the Law
B to B
B to C



« Uberization » of the Law
Legaltechs are not competitors for lawyers

What does « Legal innovation » mean **to lawyers** ?

Dynamics



Rejection

- Society values and aspirations will never match the « American lifestyle »
- The French citizen is attached to his lawyer & judge as natural persons



Fear of replacement

- Machines will in fine replace men
- Moral, historical & sociological barriers



Appropriation

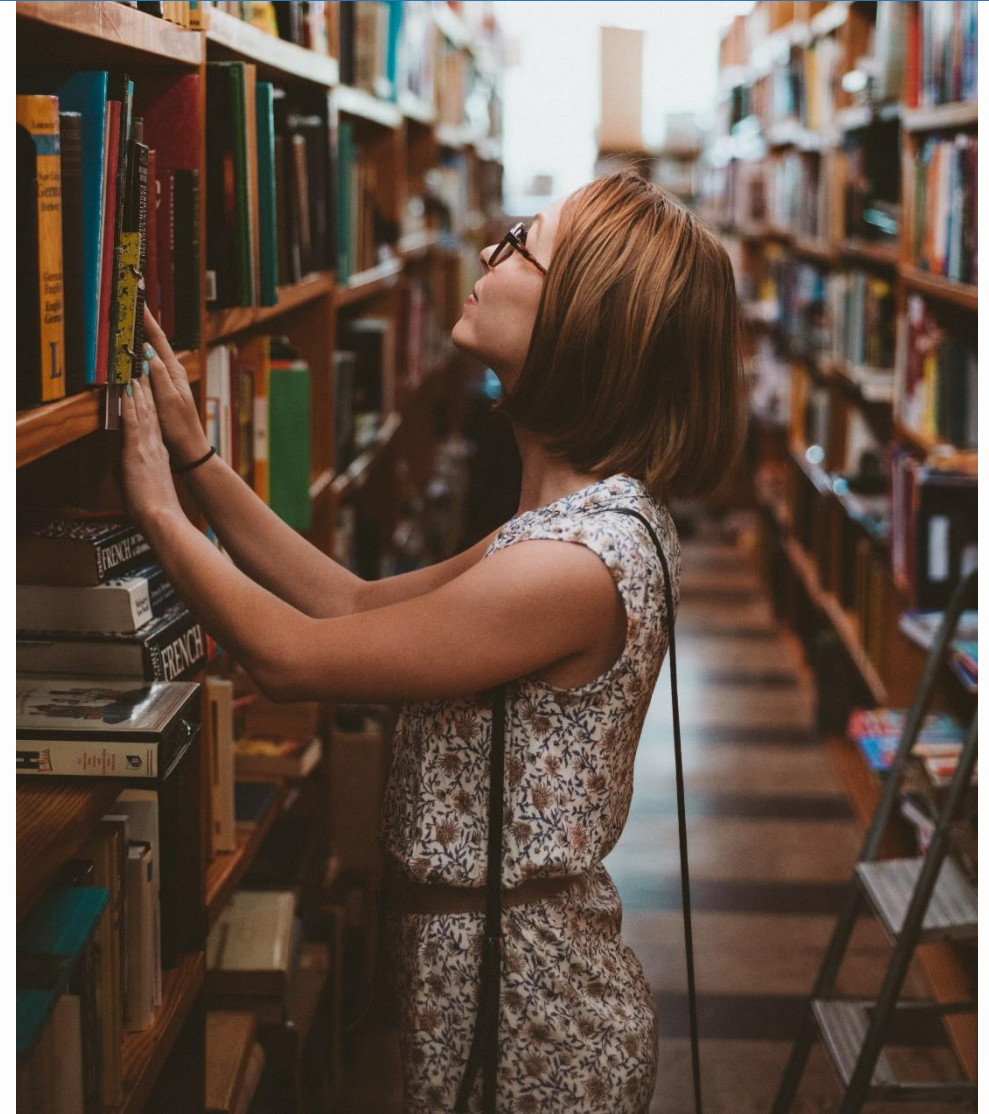
- Learning how it works & practice with everyday use
- Lawyer, legal service & client have gained speed, security & visibility

What does « Legal innovation » mean **to lawyers** ?

... And what are they seeking for ?

Gain

| | |
|-------------|---|
| Time | Elimination of redundant tasks |
| Money | Reduction of the costs |
| Efficiency | the remedy to the team's (over)workload |
| Flexibility | Ready-to-use document at a single click |
| Reliability | Minimize human operator error |
| Objectivity | More impartiality in the way of working |



What does « Legal innovation » mean **to lawyers** ?

Legaltechs



Who are these
Legaltechs ?

What does « Legal innovation » mean **to lawyers** ?

Legaltechs



France

Doctrine

Case
law

Timelines

Cartography

Legal
watch

Alerts

Key word
search



Lex Machina®
U.S.A.

#HASHTAG
CABINET D'AVOCATS

What does « Legal innovation » mean **to lawyers** ?

Legaltechs

Smart document review



France

Upload file

Processing, identification,
information extract

Report of personalized
clauses & risks

Export a report about
your document



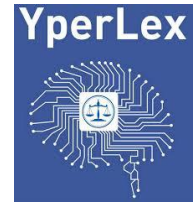
What does « Legal innovation » mean **to lawyers** ?

Legaltechs



What does « Legal innovation » mean **to lawyers** ?

Legaltechs



LiZa

A project by Nice Sophia
Antipolis University



Arbitration & mediation

A.I. technologies

Chatbot with natural conversation

Law algorithms designed by lawyers

What does « Legal innovation » mean **to lawyers** ?

Legaltechs

Modelizes the judicial
decision-making process
and finds for you the
integrality of the decisions
which would be made on
a given file

Analyzes millions of case
laws within seconds



CASE LAW
ANALYTICS

France

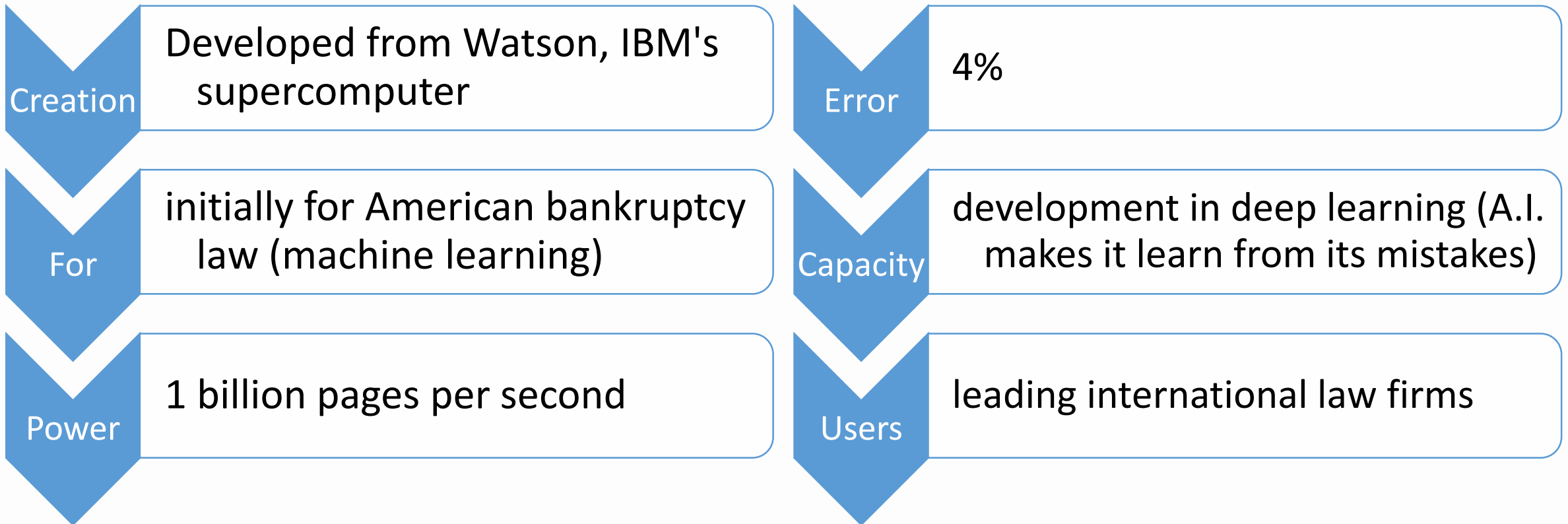
What does « Legal innovation » mean **to lawyers** ?

Legaltechs



What does « Legal innovation » mean **to lawyers** ?

Future : the 1st "robot lawyer " in Canada



What does « Legal innovation » mean **to lawyers** ?

The Paris Bar Incubator

2012 – 2013

Sur et Martinet's bâtonnat campaign - launch of a "Participative Caravan" and preparation of the incubator project and arrival of the 1st Legaltechs in France led by former lawyers (i.e. Captain Contrat & Legalstart)

2014

Launch of the Paris Bar Incubator[IBP] with two tools: a think tank[1st study with ScPo : Legal innovation in France] + an accelerator of innovative projects

2014 - 2018

Multiplication of legaltechs,
Created at first by non-lawyers (or former lawyers) and followed by practicing lawyers

2017

Launch of the National Network of Bar Incubators (RNIB) composed of 12 Incubators to date (Aix-en-Provence, Bordeaux, Grasse, Grenoble, Lyon, Marseille, Montpellier, Nîmes, Paris, Rennes, Strasbourg, Toulouse)

A touch of
History ...

What does « Legal innovation » mean **to lawyers** ?

The Paris Bar Incubator

P.B.I.

7 hubs

40 lawyers

Support for innovation

Creation in 2014

2 missions

Goal : Development of the profession

What does « Legal innovation » mean **to lawyers** ?

The Paris Bar Incubator



Economic
forecasting



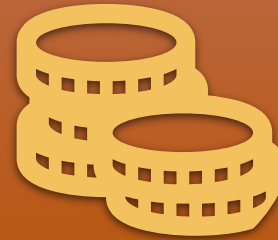
Identity
foresight



Lab
*Deontological
rescript*



European &
international



Pricing
Support funding



Communication



Justice & Law

7 HUBS

What does « Legal innovation » mean **to lawyers** ?

The Paris Bar Incubator



Creation of the **Innovation prize**



Reward for innovative initiatives

Allocation
of 10,000€

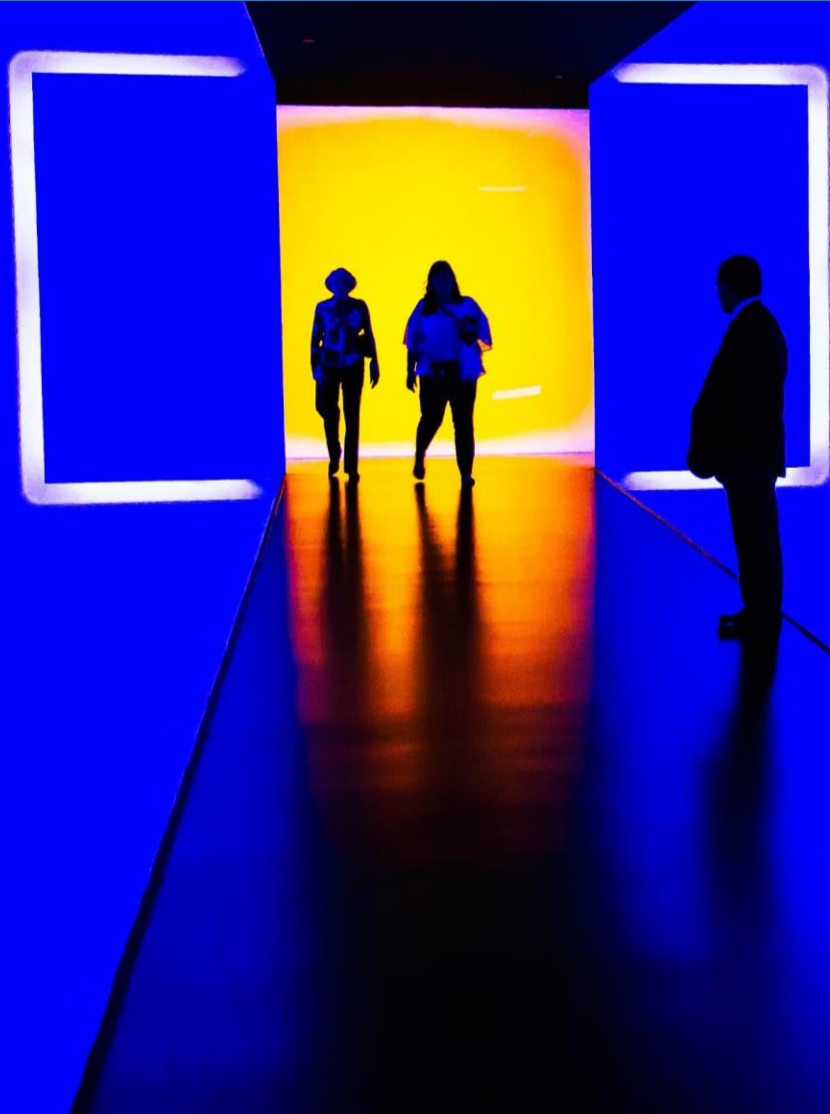
Lawyer
& Non-
lawyer
Prize

Incubation
with a P.B.I.
partner

Laureates
chosen by
members of
the P.B.I.

What does « Legal innovation » mean **to lawyers** ?

The Paris Bar Incubator



2 MISSIONS

**The future
+ International**

**Create durable interactions
and connections with
lawyers, fellowships &
associations attentive to
innovation**

What does « Legal innovation » mean **to lawyers** ?

The Paris Bar Incubator

